DILIGENCE CONSULTING
MAISON DE LA DIPLOMATIE ÉDUCATIVE®

METHOD SPECIMEN  FICTIONAL CASE

# Arché

*Establishing a campus in France*

A decision brief for an international institution and its governing board

An established international higher education institution plans to deliver its own degree in France through a local operating partner. Its board is considering the operating agreement, premises and recruitment launch. The case, documents and findings are entirely fictional.

## The question before the board

Does the proposed French campus have a documented chain of authority and academic responsibility sufficient to support the commitments now before the board?

# NOT YET

**Defer approval of the operating agreement, lease commitment and recruitment launch. Authorise preparatory work within an agreed remit while the institution resolves academic control and responsibility to students.**

## Scope of the reading

One French campus, one degree awarded by the institution of origin and one local operator. The reading covers authority, the delivery arrangement, student commitments and the sequence of institutional decisions.

## Findings that change the decision

P02 allows the local operator to manage admissions and assessment. P03 reserves academic decisions to the institution of origin. The draft documents do not reconcile those powers or identify who must maintain provision if the partnership ends.

## Implication for the board

The available launch budget does not resolve who controls academic standards, answers to enrolled students or decides to stop recruitment. Signing now would leave those questions to be settled after commitments begin.

## Three questions for the board

1  Which body authorises delivery in France and delegates each material decision?

2  Who controls admissions, assessment, awards and student commitments across the two entities?

3  What must be documented before the lease, partnership and recruitment commitments are approved?

DILIGENCE CONSULTING
MAISON DE LA DIPLOMATIE ÉDUCATIVE®

# The evidence behind the determination

The radar locates the evidence within the agreed scope. The table sets out the findings that support the reading.




**From centre to edge** **To be established** **Partly evidenced** **Evidenced within scope**

The rings express a qualitative order. No aggregate score or average determines the verdict. An unexamined or unassessable dimension would have no plotted point and an explanation.

| Dimension | Evidence status | Finding and reference |
|---|---|---|
| Authority | Partly evidenced | P01. The expansion remit is documented. Delegated powers for the French arrangement remain incomplete. |
| Legal existence | Evidenced within scope | P01 and P02. The institution and the proposed local operator are identified. |
| Academic legitimacy | To be established | P02 and P03. Control of admissions and assessment is allocated inconsistently. |
| Governance | To be established | P02. Responsibility for enrolled students if the partnership ends is not assigned. |
| Territorial fit | Partly evidenced | P04. The French delivery model is described. Its applicable requirements still need to be qualified. |
| Operability | Partly evidenced | P04. Resources are identified. The launch calendar lacks documented decision gates. |
| Public claims and evidence | To be established | P03 and P04. Draft recruitment claims exceed the recognition evidenced in the corpus. |

P01 board mandate and institutional records. P02 draft operating agreement and operator records. P03 academic delivery and award framework. P04 budget, launch calendar and recruitment copy. Fictional corpus fixed at the illustrative reading date.

DILIGENCE CONSULTING
MAISON DE LA DIPLOMATIE ÉDUCATIVE®

# What the board can decide

In this case, the board can approve preparatory work, assign the three clarifications to named accountable bodies and request a revised decision pack. The launch commitment remains pending.

| Clarification | Accountable body | Evidence before commitment |
|---|---|---|
| Academic control | Awarding institution and local operator | A coherent allocation of admissions, assessment and award powers before agreement approval. |
| Student commitments | Accountable bodies of both institutions | Documented responsibilities for complaints, records and continuity of provision if the partnership ends, before recruitment. |
| French entry sequence | Institutional sponsor and designated advisers | A qualified delivery model, requirements and conditional launch calendar before premises and public commitments. |

## The three possible verdicts

| Verdict | Consequence for the decision |
|---|---|
| GO | Progression can be considered within the examined scope. The board decides on the reasoned conditions. Architecture may follow. Execution or Continuity may be considered where the existing foundations have been reviewed. |
| NOT YET | Defer the commitment under review and address the determining issues. Assign responsibility and define the evidence required. An Architecture mandate may be considered. |
| NO GO | Stop progression in the examined configuration. The board decides whether to abandon or reconfigure it. Reconfiguration led by the Maison does not systematically require a new Arché. |

The verdict is reasoned for a defined question and documentary corpus. Each subsequent mandate requires a separate agreement. Authorisation and recognition decisions rest with the competent authorities.

## Your Arché determination

Arché includes prior documentary review, a 60 minute session and a reasoned written determination personally signed by Sandrine Ouilibona. The fee is 3,000 euros excluding VAT after acceptance and contracting. The delivery period is specified on acceptance.

The determination connects the decision, findings, responsibilities and conditions for progression in a document intended for your governing body. Its form follows the question examined.

Present your institutional entry decision

Fictional case illustrating the method. No client data. An actual determination depends on the accepted scope and available evidence.